e-BID for Authorised Education Centre

Selection of franchisee of UPDESCO for Education Training Division

Bid REFERENCE No. : UPDESCO/ET/ 2017-18/13
E-tender Portal : http://etender.up.nic.in

Critical Dates

<table>
<thead>
<tr>
<th>SN</th>
<th>Particulars</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Publishing Date</td>
<td>11 December, 2017</td>
<td>05:00 PM</td>
</tr>
<tr>
<td>2</td>
<td>Bid submission Start Date</td>
<td>11 December 2017</td>
<td>10:00 AM</td>
</tr>
<tr>
<td>3</td>
<td>Bid Submission End Date</td>
<td>26 December 2017</td>
<td>05:00 PM</td>
</tr>
<tr>
<td>4</td>
<td>Pre bid Discussion</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>5</td>
<td>Bid Opening Date</td>
<td>27 December 2017</td>
<td>03:00 PM</td>
</tr>
</tbody>
</table>

Place of Opening e-Bids : U.P. Development Systems Corporation Ltd.,
Uptron Building, IInd Floor, Near Gomti Barrage, Gomti Nagar, Lucknow (Uttar Pradesh) Pin-226010
(Conference Hall at IInd floor)
e-Bid Notice

For

Application invited for Selection of franchisee of UPDESCO for Authorised Education Centre

Online e-bids/Physical bids are invited from companies/firms/Societies/others for selection of Authorised Education Centre (franchisee of UPDESCO) in all districts of Uttar Pradesh. Bid Submission Period is between 11 December 2017 (10:00 AM) to 26 December 2017 (05:00 PM) and e-Bids shall be opened on the 27 December 2017 (03:00 PM). The details of submission of e-Bids/Physical bids are available in the e-Bid document uploaded on the e-tender portal http://etender.up.nic.in. The Corporation reserves the right to cancel any or all the e-Bids or annul the Bidding process without assigning any reason thereof. The tender document processing fee of Rs. 10000/- (Rs. 8474/- form fee + Rs. 1526/- C. GST+ U.P. GST) to be submitted by DD in original in favour of U.P. Development Systems Corporation Ltd. or bidder can also deposit tender fee in cash in Updesco.

Bidder can submit their bid by uploading the PDF file of downloaded filled application form on https://etender.up.nic.in or can submit physical Application form in Updesco. Demand Draft of Tender fee of Rs. 10000/- (Incl. all taxes) be in favor of UP Development Systems Corporation Ltd. payable at Lucknow should reach in updesco before last of Bid submission in original. Application Form can be purchased after paying tender fee Rs. 10000/- by cash/DD in favour of UP Development Systems Corporation Ltd. Between 10:00 AM to 5:00 PM on all working days.

Bid REFERENCE No. : UPDESCO/ET/ 2017-18/13

Managing Director
U.P. Development Systems Corporation Ltd,
Uptron Building, IInd Floor, Near Gomti Barrage, Gomti Nagar, Lucknow (Uttar Pradesh)
Pin-226010
APPLICATION FORM FOR FRANCHISESHIP OF EDUCATION AND TRAINING DIVISION, UPDESCO

This document consists of 17 printed pages

Application Form Fee: Rs. 10,000/- (8474 form fee + 1526/- UP. GST + C.GST) (Non-refundable)

Last date for submission of application Form is 27 December 2017 till 05:00 PM

The complete set of form document in original duly filled, signed and stamped on each page (total 17 printed pages) shall reach to INCHARGE, Education & Training Division, Uttar Pradesh Development Systems Corporation Ltd., UPTRON Building, 2nd Floor, Near Gomti Barrage, Gomti Nagar, Lucknow 226010 in sealed envelop clearly marked ‘Application for Franchisee’ on or before the last date and time mentioned above.

DETAILS OF DEPOSIT Rs 10000/-
Cash Receipt/Draft No.:
(A) Number: ..................................
(B) Dated: ..................................
(C) Bank: ..................................

(Authorised Signatory)
Incharge, Education & Training
Updesco

3
TERMS & CONDITIONS

1. The franchisee Centres will be known as Updesco-Authorised Education Centres (UPDESCO-AEC) and shall be given license for running career courses, corporate training and Government sponsored training on behalf of Updesco. However Updesco does not guarantee any training work allotment to its franchisees. Updesco has the right to offer/reject training work allotted to its franchisee.

2. The Licensee will not use any other methodology or schedule for various courses without obtaining written consent of licensor.

3. Licensee or any of their employee is not authorised to issue any course related diploma or certificate to the students of UPDESCO-AEC.

4. Licensor may at any time and without assigning any reason, appoint or nominate one or more of its employees or agents or representatives to oversee control or supervise the licensee’s compliance with such procedure and processes as prescribed by Licensor.

5. All the courses conducted in the said UPDESCO-AEC shall carry standard fees and discount structure, if any, as stipulated, from time to time by UPDESCO and no deviation or variation there from shall be made or effected without the prior written approval. The course fee collection pattern, such as installment plan, if any as may be prescribed by UPDESCO shall be strictly adhered to and the FRANCHISEE shall not deviate from or change any such prescribed patterns.

6. The course fee payable by students in any course shall be collected by franchisee. The royalty part shall be sent to UPDESCO in the form of bank draft in the name of U.P. Development Systems Corporation Limited payable at Lucknow along with fee details. However as regard to corporate training, the draft/cheque of the client department should be payable in favour U. P. Development Systems Corporation Ltd., Lucknow.

7. Any Course fee revision that may be decided by the UPDESCO from time to time shall be implemented by the FRANCHISEE. The franchisee shall not initiate any course fee concession or variation on its own, without the prior approval in writing from UPDESCO.

8. The royalty payable by the FRANCHISEE to UPDESCO will be 20% (Twenty Percent) of total fee collected from students pursuing in Career Courses, Corporate Training and other training etc. & Service Tax shall be payable extra as applicable from time to time. Currently the rate is 15%.

9. In case, bidder is approved for becoming the franchisee, he/she has to sign an agreement with UPDESCO for running the UPDESCO-AEC for at least 3 years by paying license fees annually.

10. The Corporation reserves the right to issue franchisee ship to any bidder in any district or can empanel for future association or can reject any or all without assigning any reason.

11. The Franchisee shall be entitle to run the following Programs
   a. Career Courses
   b. Corporate Training
   c. Government Sponsored Training
   d. BCA, B Tech & MCA/M Tech Project Guidance & Training
   e. Other Scheme as applicable

12. Training work is not guaranteed by UPDESCO, no claim for Computer Training under Kaushal Vriddhi Yojana of Samaj Kalyan or any training is to be made by the franchisee at any time. The current process is only for empanelling the centres as franchisee in Updesco. By becoming a franchisee, the centre should not expect the training under Kaushal Vriddhi Yojna or other training. The process is for making franchisee only.
13 The franchisee shall be deemed for a particular district for which he has been approved. He shall not act as a Business Associate/Business Partner/Master Franchisee etc. of UPDESCO.

14 Bidder can submit their bid by uploading the PDF file of downloaded filled application form on https://etender.up.nic.in or can submit physical Application form in Updesco. Demand Draft of Tender fee of Rs. 10000/- (Incl. all taxes) be in favor of UP Development Systems Corporation Ltd. payable at Lucknow should reach in updesco before last of Bid submission in original. Application Form can be purchased after paying tender fee Rs. 10000/- by cash/DD in favour of UP Development Systems Corporation Ltd. Between 10:00 AM to 5:00 PM on all working days.

15. Categories of the Centres, License Fee & Security Deposit Details
   (a) Categories of the Centres in U.P.: The categories of centres are:

   Cat.-A Kanpur, Lucknow, Agra, Varanasi, Allahabad, Bareilly, Gorakhpur, Meerut, Ghaziabad & Noida (Gautambuddh Nagar)
   Cat.-B Moradabad, Aligarh, Jhansi, Saharanpur, Mathura, Rampur, Shahjahanpur, Mirzapur, Faizabad, Firozabad, Muzaffarnagar, & Farrukhabad
   Cat.-C All District Headquarters except of category ‘A’ & ‘B’ given above
   Cat.-D All Tehsils/Blocks of the State

   (b) Category wise License Fee (payable one time for three years with service tax non refundable) & Security Deposit (payable one time & refundable) in U.P.:

<table>
<thead>
<tr>
<th>Category</th>
<th>License Fees</th>
<th>Security Deposit (Refundable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Rs. 40,000.00</td>
<td>Rs. 50,000.00</td>
</tr>
<tr>
<td>B</td>
<td>Rs. 30,000.00</td>
<td>Rs. 40,000.00</td>
</tr>
<tr>
<td>C</td>
<td>Rs. 20,000.00</td>
<td>Rs. 30,000.00</td>
</tr>
<tr>
<td>D</td>
<td>Rs. 15,000.00</td>
<td>Rs. 15,000.00</td>
</tr>
</tbody>
</table>

NB: Service tax as applicable on license fees shall be charged extra.

16 Settlement of Disputes

16.1 If any dispute or difference of any kind whatsoever shall arise between UPDESCO and the franchisee in connection with or arising out of the Contract the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.

16.2 If, in thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either UPDESCO or the franchisee may give notice to other party of its intention to commence arbitration, as hereinafter provided, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given.
16.3 Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Goods under the Contract.

16.4.1 In case of dispute or difference arising between UPDESCO and a domestic franchisee relating to any matter arising out of or connected with this agreement, such dispute or difference shall be settled in accordance with the Arbitration and Conciliation Act 1996. The Arbitral Tribunal shall consist of 3 arbitrators and one each to be appointed by UPDESCO and the franchisee. The third Arbitrator shall be chosen by the two Arbitrators appointed by the parties and shall act as Presiding Arbitrator. In case of failure of two arbitrators appointed by the parties to reach upon a consensus within a period of 30 days from the appointment of the arbitrator appointed subsequently, the Presiding Arbitrator shall be appointed by the Principal Secretary/Secretary, I.T. & Electronics Department, Govt. of U.P.

16.4.2 If one of the parties fails to appoint its arbitrator in pursuance of sub-clause 16.4.1 above, within 30 days after receipt of the notice of the appointment of its arbitrator by the other party, then the Presiding Arbitrator shall be nominated by Principal Secretary/Secretary, I.T. & Electronics Department, Govt. of U.P., who shall appoint the arbitrator. A certified copy of the order of the Principal Secretary/Secretary, I.T. & Electronics Department, Govt. of U.P., marking such an appointment shall be furnished to each of the parties.

16.4.3 Arbitration proceedings shall be held at Lucknow, India and the language of the arbitration proceedings and that of all documents and communications between the parties shall be in English or Hindi.

16.4.4 The decision of the majority of the arbitrators shall be final and binding upon both parties. The cost and expenses of arbitration proceedings will be paid as determined by the arbitral tribunal. However the expenses incurred by each party in connection with the preparation, presentation etc. of its proceedings as also the fees and expenses paid to the arbitrator appointed by such party or on its behalf shall be borne by each party itself.

16.5 Notwithstanding any reference to arbitration herein.

(a) the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and

(b) the UPDESCO shall pay the franchisee any amount due to the franchisee.

17 Limitation of Liability

17.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Patent Rights.

(a) the franchisee shall not be liable to UPDESCO, whether in contract tort or otherwise, for any indirect or consequential loss of damage, loss of use, loss of production, or loss of profits or interest costs, provided that this
exclusion shall not apply to any obligation of the franchisee to pay liquidated damages to UPDESCO and

(b) the aggregate liability of the franchisee to UPDESCO, whether under the Contract, in tort or otherwise, shall not exceed the total value of order under this Contract.

I/We agree to abide by the above terms & Conditions and the decision of management of the UPDESCO in respect of my/our bid for consideration of centres.

Signature of Applicant: _________________________________
Name:
Designation:
Date:
Address: ________________________________________________
________________________________________________________
________________________________________________________

Seal of Applicant

The complete Application Form in original duly filled, signed and stamped on each page (total 17 printed pages) shall reach to INCHARGE, Education & Training Division, Uttar Pradesh Development Systems Corporation Ltd., UPTRON BUILDING, 2nd Floor, Near Gomti Barrage, Gomti Nagar, Lucknow 226010 in sealed envelop clearly marked ‘ Application form for Franchisee’
OFFER for UPDESCO-AEC  
(AUTHORISED EDUCATION CENTRE)

To,
The Managing Director,
U.P. Development Systems Corporation Ltd.,
UPTRON BUILDING, 2nd Floor, Near Gomti Barrage,
Gomti Nagar, Lucknow 226010

Sir,

I/We wish to be updesco franchisee for conducting education and training program under the franchisee network system of UPDESCO. All the terms and conditions of the tender are accepted to me/us. I/we abide by the terms and conditions of the Application Form.

The application is enclosed herewith for kind consideration.

Thanking you,

Your's Faithfully,

With Seal & Stamp

Signature of the Applicant

Date:__________________

Name:________________________________________________

Designation:___________________________________________

Address: _____________________________________________

_________________________________________________________________

_________________________________________________________________

_________________________________________________________________

E-Mail ________________________________________________

Phone & Mobile Details: _________________________________
APPLICATION FORM
FOR UPDESCO - AEC

GUIDELINES FOR FILLING THIS FORM

1. Please type or write in block letters.
2. In case the space provided is insufficient, please use extra sheets and mark each sheet.
3. If possible answer all questions. However, if any particular question is not applicable kindly indicate 'N.A.'
4. In case of questions with multiple options, please tick (√) the appropriate answer.
5. Please sign and stamp at the bottom of each page of the bid

Kindly indicate Mr. / Mrs. / Miss. wherever a name is asked for.

1. In which city do you plan to set up the UPDESCO – AEC

__________________________________________________

2. Please tick (√) Category of centre applied for district/city (A / B/ C / D) :

3. (a) Name of the Firm:

______________________________________________

(b) Details of the firm: (Nation/State/ level-Details of Centres in Country/State) (may enclose separate sheet if necessary)

________________________________________________________

________________________________________________________

________________________________________________________

4. ADDRESS: ____________________________________________

________________________________________________________

________________________________________________________

________________________________________________________

________________________________________________________

PIN : ___________________
PHONE : __________________ FAX : __________________
MOBILE: __________________
E-MAIL: ____________________________________________
5. Name of the chief executive of the firm
   (if applicable)
   Address: ____________________________________________________________
   ____________________________________________________________Phone: ________________

6. Whether individual / Pvt. Co. / Public Co. / HUF / Partnership/Society/Others
   (Details of partners/promoters/directors as per Annexure-A to be given if applicable)

7. Period of Existence of the firm (in no. of years)
   (Business details to be given as per Annexure-B)

8. Prior experience in computer education field, if any.
   if yes, give details of business performance for last three years.

10. If you are engaged in activities other than computer education, give details of business performance

11. Why have you decided to go in for Education Business?

12. Site to be used for this venture:
   Address: ____________________________________________________________
   ____________________________________________________________

12b. Details of site selected- (attach proof)
   ♦ Ownership - title pledge, Hypothecated, Lien
   ♦ Rent etc. - Period of Lease,
   ♦ Lease Deed (Copy) to be attached

12c. Whether well connected by normal means of transport (Y/N)

12d. Whether situated in commercial Area. (Y/N)

12e. Area in Sq. Mts. / Sq. Ft.

12f. Details of the city in which site is located as per Annexure-C

13. If Public Company attach memorandum and article of association of the firm

14. Whether full time attention / involvement will be ensured by self.

15. Whether income tax payee?
   (If yes, attach a copy of last return)
16. Details of infrastructure:
   (To be filled in by those who are having requisite infrastructure for education and training.) sheet enclosed ahead.

16a. Faculty availability (as per Annexure -D.)

16b. Infrastructure availability (as per Annexure- E)

16c. Documents to be submitted (as per Annexure -F.)

I/We have read all terms and conditions of the tender as stipulated in the brochure for becoming UPDESCO-AEC and agree to abide by the rules, procedures, criteria, norms of the tender.

I/We agree to abide by the decision of the Management of the UPDESCO in respect of my/our application.

Signature of Applicant: ______________________________

Name:

Designation:

Date:

Address:____________________________________________________

___________________________________________________________

_________________________  __________________________________

Seal of bidder
<table>
<thead>
<tr>
<th>SL NO</th>
<th>Name</th>
<th>Occupation</th>
<th>Designation</th>
<th>Address</th>
</tr>
</thead>
</table>

ANNEXURE 'A'
Name, Occupation, Designation and Address of Proprietor / Partners/Directors
# ANNEXURE 'B'

## Business Details

TO BE FILLED BY THOSE IN BUSINESS:

<table>
<thead>
<tr>
<th>Sl No</th>
<th>OWNERSHIP: PROPRIETARY/ PARTNERSHIP/ PRIVATE LTD./ PUBLIC LTD. / ETC</th>
<th>YEARS IN BUSINESS</th>
<th>PEOPLE EMPLOYED (IF OLD)</th>
</tr>
</thead>
<tbody>
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</table>

Current Turnover Rs. ___________ Year ___________
ANNEXURE 'C'

PLEASE GIVE DETAILS OF THE CITY

1. Name
2. Status
   (Nagar Nigam, Nagar Palika Zila Parishad or other)
3. Total Population
4. Literacy status of area
5. Number of Educational Institutes
   a. University (ies) if any.
   b. Post Graduate College(s)
   c. Degree College(s)
   d. Inter College(s)
   e. Professional institutions
6. Details of Govt. Departments / Offices
   a. Central Govt.
   b. State Govt. (Give Approx. Nos.)
7. Private Organisations
   a. Offices
   b. Industries
   c. Business Houses
8. Potential of Computer Education in your opinion in next 5 years (Year wise) individual assessment (in Rs)
   (a) First Year
   (b) Second Year
   (c) Third year
   (d) Fourth Year
   (e) Fifth Year

What percentage you can share?
Annexure 'D'
Faculty Profile
Existing as on date of application (no applicable of new institutes)

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Name</th>
<th>Designation</th>
<th>Qualification</th>
<th>Date of Joining in your institute</th>
<th>Experience</th>
</tr>
</thead>
</table>

Annexure-E

Infrastructure Required for Franchisee
(To fill up the column-7 is compulsory)

<table>
<thead>
<tr>
<th>S. N.</th>
<th>ITEMS</th>
<th>DETAIL OF MIN. REQUIREMENTS OF CATEGORY WISE INFRASTRUCTURE</th>
<th>Available Infrastructure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>A</td>
<td>B</td>
</tr>
<tr>
<td>1</td>
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<td>5</td>
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</tr>
</tbody>
</table>

1. COMPUTER LAB
   Numbers.

2. COMPUTER & OTHER ITEMS
   a. NO. of Computers Incl. Server & Laptops
   b. PRINTERS: Any Type
   c. UPS® 5 KVA/500 VA per system

3. FACULTY & STAFF (for existing centre for new centre to submit after approval)
   a. SR. FACULTY B. Tech/MCA
   b. JR. FACULTY PGDCA/Diploma/O-Level
   c. LAB ASSISTANT BCA/Bsc/O-Level/Dip.
   d. CENTRE MANAGER Graduate
   e. RECEPTIONIST /COUNSELLOR Graduate
   f. PEON

4. INFRASTRUCTUE INDICATIVE DETAILS
   (Sq.ft.)
   a. LAB AREA
   b. LECTURE ROOM AREA
   c. RECEPTION
   d. LIBRARY
   e. STAFF ROOM
   f. TOILET AREA
   g. STORE AREA
   h. OTHER AREA
   i. TOTAL CARPET AREA

5. SERVICE AVAILABLE
   a. TELEPHONE/MOBILE
   b. INTERNET
   c. GENERATOR/
       Electricity Backup
   d. FAX
   e. AC IN LAB (NOS)
   f. AC IN CLASS ROOM (No.)
   g. PARKING SPACE
   h. Projector

For category D relaxation could be given for staff qualification as per the availability in the rural area. For Cat. A, B & C mandatory.
Annexure-F

**Document/Proof to provide for general Information**

1. Copy of Registration in case of Company/Partnership/Society/NGO/Others

2. Layout of Premises if available or a rough sketch signed by Incharge of Centre

3. Ownership Proof (Sale Deed/Electric Bill/House/Property Tax Receipt)/Rent Agreement

4. Address & ID Proof of Owner/Incharge of Centre

5. Two Photograph of Centre Incharge

6. PAN Card Photocopy

7. Mail address & Pin code of Centre

8. Copy of computer/Laptop purchase receipt

9. Proof of Rural Area if applied for Category-D

10. An affidavit is to be furnished on Rs. 10/- non judicial stamp paper notarised by the applicant that the information provided in the UPDESCO application form from page 1 to 17 are true. If the information is found false at any time of site visit by Updesco official then Updesco has full right to cancel the application at any stage and will be liable to be cancelled the franchisee ship after selection also.

UTTAR PRADESH DEVELOPMENT SYSTEMS CORPORATION LIMITED
(U.P. Government undertaking)

UPTRON BUILDING, 2nd Floor,
Near Gomti Barrage, Gomti Nagar,
Lucknow – 226010

Signature: [Signature]
Designation: [Designation]
Full Name: [Full Name]

Seal of Applicant